## **Prioritizing the Local Economy**

Our financial and economic contributions to Cambodia continue to expand, generating long-term benefits for the Cambodian people and the economy. The impact we have made reverberates far beyond our immediate stakeholders. We create value and jobs throughout the supply chains that support us, while the products help to advance socio-economic development.





Equivalent to 1.7%

#### Contribution to public finance: 94 million USD in taxes, levies and regulatory fees



Tax contribution alone accounted for



Operating expenditure:

164 million



Capital expenditure: 78 million



We believe Cambodia is wellpositioned to make the digital leap, and we at Smart are more than ready to help make this happen as we widen network coverage and enhance infrastructure to drive a Digital Cambodia. To prepare for the next evolution of wireless technology, Smart has showcased 5G connectivity to the nation and continues to test the technology to ensure a seamless transition when 5G services are launched.





Network coverage (number of base transceiver stations)



3G 2,697

4G 2,685



Network coverage (by population and technology)



99.2%



84.9%



### **Empowering Homegrown Digital Entrepreneurs**

As we expand and improve connectivity, we are catalyzing Cambodia's rapidly evolving economy with early stage investments to erect new digital ecosystems that will boost growth across a multitude of industries.



Unlocking new potential with 2 million USD invested in 8 Cambodia-based startups

Investment focus on

Cambodia-based digital

companies and startups in

the early to growth stage

of development



Established in 2017



Producing economic benefits with 1,434 jobs created and 2.7 million USD revenue generated across the 8 startups



Startups focus on agricultural, educational and financial technology, chatbot, Internet of Things, logistics and mobile gaming

# Morakot

Core banking system for banks and microfinance institutions



#### Agribuddy

Agricultural marketplace and financing for farmers



#### Joonak

E-commerce platform with delivery service



#### Nham24

Food and grocery delivery platform



#### Okra

IoT company providing affordable solar technology



#### Sousdey Cambodia

Chatbot solutions for customer relationship management



#### GoGames

Subscription-based platform for mobile gaming



#### Sala

School management platform



# Creating Opportunities and Boosting Local Talents to Drive Our Nation's Prosperity

## Creating opportunities and developing local talents

The opportunities we create directly and indirectly through our operations are improving the livelihoods of Cambodians. We are proud to hire locals, promote diversity and help the nation's businesses prosper.



Total jobs supported

49,399



Jobs supported directly

333



Cambodian employees

97% of our workforce



Female employees

36% of our workforce



Jobs indirectly supported

27,539



Jobs supported by capital investment

21,027

#### Upskilling and developing our talents

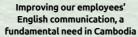
Smart continues to invest in our people as we believe they are our most important assets. We achieve this by continuously enabling our staff to improve their capabilities.

#### **Workforce Capabilities**

Improving and standardizing customer experiences



Smart Shop Standard Operating Procedure training for 64 employees over a period of 3 months





800 employees underwent assessments of their English language skills and received additional English capacity development training Improving our technologies and keeping pace with evolving digital trends



Selected employees underwent technical training focusing on different themes including mobile communication and artificial intelligence



All employees are continuously
enhancing their skills through LinkedIn
Learning and Coursera





#### Leadership Effectiveness

Various talent development programs for selected talents across the company.



#### Smart Acceleration Development Program

Accelerating the growth of 20 selected talents through focused and sustained leadership training over a 22-month period



Smart Leader Program 8-month learning series focused on nurturing

leadership effectiveness